



## Deliver more projects at a lower cost with better people, processes and technology

DARBY CONSULTING HELPS GROWING ENERGY COMPANY SAVE \$1.8M ACROSS IT PROJECTS

Darby Consulting helped an independent oil company operating in the Permian Basin to plan and implement a large portfolio of software and hardware related IT projects focused on transforming business processes across land acquisition, drilling and completions, operations, legal, risk and accounting departments.

### PROBLEM:

Given the increased number of projects needed to support a business in hyper-growth, the client needed to more than double the size of its IT department with seasoned IT project managers, business analysts, QA testing and training specialists with expertise in planning and implementing complex hardware and software projects relevant to the oil and gas industry. In addition, the client's headquarters were located in Austin, TX where there were few professionals with the industry experience required. The client also needed to implement a PMO office to achieve greater coordination and quality standards.

### SOLUTION

Darby Consulting leveraged its network of over 1,000 IT professionals across Austin, Houston, Dallas and San Antonio to assemble a full-time, dedicated team of experienced consultants with energy IT experience to execute the client's portfolio of projects. A dedicated project coordinator was also assigned to quickly facilitate the search and screening of potential candidates. Darby established corporate apartments and coordinated all logistics to relocate hard-to-find experts to Austin. All travel costs were included in the client's bill rate which was 30-40% below that of other consulting firms. All project members received Darby's proprietary onboarding orientation and IT project success training as well as access to our cloud-based PMO system. In the first year, Darby saved the client \$1.5M in consulting fees, \$300,000 in travel cost and \$50,000 in enterprise project management software for a total savings of \$1.85M.

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### WHAT WE DO:

Darby Consulting provides a specialized team of **IT Project Professionals** to support your portfolio of projects. Our services include:

- Project Management
- Requirements Gathering / Business Analysis
- Business Process Redesign
- Technical Systems Design
- System Testing
- End-user Training
- Change Communications

### ABOUT DARBY CONSULTING:

IT project delivery is what we do. For over 10 years, we've helped growing organizations consistently deliver successful IT projects – both software and hardware. We've pioneered innovative methods and tools tailored specifically for your success. And we're affordable; we've built a cost-effective operating model so we can offer exceptional IT project services at prices that will surprise you. This means **more projects completed on-time**, higher end-user satisfaction, and increased growth for your organization.

### CERTIFIED CONSULTANTS

At Darby, successful projects begin and end with **trusted experience**. Using a process backed by data science and years of expertise, we find, train and develop the best IT professionals with both a technical and cultural fit to match our clients' needs and exceed their expectations.

### INNOVATIVE METHODS & TOOLS

We continuously pioneer **innovative new methods** to plan and deliver IT solutions. The result? An IT Project experience that is customized and results driven for every client and every project.



Let us help you successfully plan and deliver your next IT project.

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